

**STAND OUT OF THE CROWD,
BECOME A SENSIOLABS PARTNER.**



About Sensio Labs

Sensio Labs, a major player in the Open-Source world, brings you its Partner Program. Since 1998, Sensio Labs has been promoting the Open-Source software movement by providing quality web application development, training, consulting, and supporting several large Open-Source projects (like Symfony, Doctrine, and many others).

Partner Program benefits

Being a Sensio Labs Partner means sharing our values such as: excellence, best practices, and innovation.

The Sensio Labs Partner Program **increases your visibility** by taking advantage of the Sensio Labs Network.

Being a Sensio Labs Partner produces leads, marketing **opportunities** (conferences, seminars, presentations, etc.), and discounts on Sensio Labs services (like trainings, consulting, assistance, etc.).

As a partner, **Sensio Labs will keep you informed of its innovations** and will provide you advices to increase the quality of your projects.

Excellence is our main mantra, being a Sensio Labs Partner means sharing this ambition by **leveraging the web best practices**.

By becoming a Sensio Labs partner, you'll be **officially allowed to sell Sensio Labs services** (audits, trainings, etc.) to improve the works you deliver to your clients and their satisfaction.

A new Sensio Labs service is exclusively available for partners : the possibility for their **applications to get checked through from the begining to the end** (based on a list of 150 best practices). Thus, you guarantee your project quality and maintainability.



The Sensio Labs Partner Program has several levels and is based on points. You earn points from your activities as a partner. The more points you have, the more benefits you get. Becoming a partner is easy and free but being listed on the Sensio Labs Network required at least 2000 points (these points can be earned or bought as a fee).

Benefits and commitments

	SENSIOLABS BRONZE PARTNER *	SENSIOLABS SILVER PARTNER *	SENSIOLABS GOLD PARTNER *
Benefits			
Visibility on partner portal and Sensio Labs Network	<ul style="list-style-type: none"> Self-managed page on partner portal Sensio Labs Partner Logo 	<ul style="list-style-type: none"> Links to partner's case studies Self-managed page on partner portal Sensio Labs Partner Logo 	<ul style="list-style-type: none"> Extra visibility on partner portal Self-managed page on partner portal Sensio Labs Partner Logo Links to partner's case studies
Sensio Labs Quality Partner Label	—	—	✓
Leads	Priority 3	Priority 2	Priority 1
Marketing opportunities	<ul style="list-style-type: none"> Invitations to Sensio Labs events 	<ul style="list-style-type: none"> Joint Webinars Invitations to Sensio Labs events 	<ul style="list-style-type: none"> Lead developer as guest for partner's events Invitations to Sensio Labs events Joint Webinars
Discounts (trainings, audit / consulting, technical assistance)	—	7% off	12% off
Exclusive partner newsletter	✓	✓	✓
Dedicated interlocutor	—	✓	✓
Pre-sales assistance	—	✓	✓
Online marketing tools	✓	✓	✓
Knowledge center	—	✓	✓
Requirements			
Points needed per year	from 2K to 15K	from 15K to 75K	from 75K

How can I get points ?

Points are earned by your actions as a partner.

Sensio Labs rewards community or marketing activities such as event organization, sponsoring, speaking at conferences, case studies, press releases, ...

You can also be upgraded from a level to another by buying Sensio Labs Services. Each time you buy Sensio Labs services for you or your clients, your visibility and your benefits grow.

	Points
Buying Sensio Labs Services	
Trainings	Based on service charge. 1€ = 1point
Audit / Consulting	Based on service charge. 1€ = 1point
Technical assistance	Based on service charge. 1€ = 1point
Sponsoring event	Based on sponsoring actions. 1€ = 1point
Community and marketing activities	
Writing a case study	Up to 1000 points
Press release (mentioning SL and approved by SL)	Up to 2000 points for paper supports Up to 500 points for websupports
Full event organization	Up to 5000 points
Speaking at a Sensio Labs event	Up to 1000 points